

Cargill Elevate™



Managed Pricing

Managed Pricing contracts use Cargill Insights to provide you with a disciplined, forward-looking approach to grain marketing.

Simplify grain marketing. Build a price and protect against volatility.



Price



Insure



Enhance

The Cargill logo, featuring the word "Cargill" in a bold, black, sans-serif font with a registered trademark symbol. A green leaf-like shape is positioned above the letter "i".

When should I use this contract?

- Use Managed Pricing to start pricing grain earlier than most traditional marketing plans, allowing pricing to occur while uncertainty still exists in the market.
- The pricing objective is to exceed the market average during the pricing period while limiting downside risk.
- Managed Pricing puts Cargill's market expertise to work for you. Allowing you to stay focused on your operation while Cargill stays focused on the market.

What are the advantages of this contract?

- It provides Cargill's market insights, with over 150 years of experience trading grain and over 20 years of helping farmers price grain.
- Downside risk protection with floors established at the beginning of the pricing period.
- Maintain flexibility and control with the ability to price out early.

How Managed Pricing works

You can choose to enter into Managed Pricing contract(s) for up to 30% of your anticipated corn and soybean production for a given crop year. Cargill Traders analyze the markets and price your grain throughout the pricing period using established controls aligned with the contract objective. You may choose to price out any week during that relevant period.

Managed Pricing at a Glance

Objective

- Exceed the market average over the pricing period

Ideal Market Environment

- Downward trending
- Neutral to bearish
- Carry markets

Product Features

- Leverages Cargill's experience and proprietary market insights
- Timely decision making and pricing handled by Cargill
- Limited to 30% of anticipated production in a crop year
- Established controls to maintain focus on specific contract objectives
- Flexibility to price out early