

# Cargill Elevate™

## Pacer Ultra

The Pacer Ultra contract provides the discipline and unlimited upside participation of the Pacer contract, but with the added security of a floor price. During the selected pricing period, grain is priced every day at market close or your floor price, whichever is higher. Select the floor and the averaging period you desire while giving you the control to price out at any time.

### Insure

Protect against market volatility with a minimum futures price.



PRICE



INSURE



ENHANCE

# When should I use this contract?

## When you:

- Want to participate in market upside with the security of a floor price when building the enhanced average
- Want to participate in seasonal averages prior to harvest delivery
- Would like to forward sell your production to take advantage of potential market rallies
- Are concerned about selling at the market low or below average and want the ability to reprice at any time based on your bias

## What are the advantages?

- Downside protection at the floor price
- Unlimited upside participation above the floor price
- Potential to significantly beat the average
- Control and flexibility with the opportunity to price out early

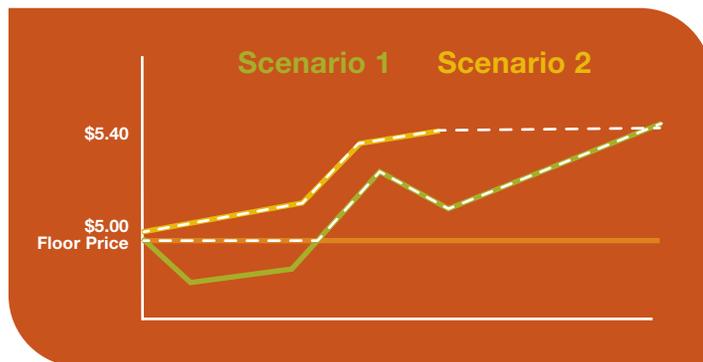
## How does it work?

- Establish the floor price of your choice
- Select the averaging period
- Pacer Ultra prices an equal portion of your grain daily using the market close or your floor price, whichever is higher
- Retain the ability to price out at any time during the pricing period



# How Pacer Ultra works

On **April 2**, you believe the market will rally based on historical seasonality trends but are unsure when to sell. After meeting with your Cargill representative, you decide to enter into a Pacer Ultra contract to sell 10,000 bushels of corn for delivery to your local Cargill elevator. You select **April 2–July 5** as the pricing period using December corn futures reference month and establish **\$5.00** as your Pacer Ultra floor price.



### Scenario 1

During the first month, the market closes below the floor price, therefore, you are protected with the guaranteed **\$5.00** floor price being used to calculate the enhanced average. The market then begins to trade above **\$5.00** so the daily market closing prices are used in the average calculation.

### Scenario 2

Halfway through the pricing period, you price out the remaining bushels at the market price of **\$5.40**. The price out calculation is 50% at the running average of **\$5.20** and 50% at the market of for a final Pacer Ultra average of **\$5.30**.

Contact your Cargill representative to help you decide if Pacer Ultra is right for you.